

ESSA CLIENT PROFILE (September 1998)

CLIENT	LOCATION	SIZE	INDUSTRY	PRODUCT	MAJOR MARKETS	OWNERSHIP BY GENDER	SOURCE OF REFERRAL
1	Greater Accra	Small	Agro-Processing	Vegetable Oils	Domestic	Male 95% Female 5%	APDF
2	Greater Accra	Medium	Manufacturing	Steel/Aluminum	Domestic/Export	Male	APDF
3	Greater Accra	Medium	Manufacturing	Furniture	Domestic/Export	Female	ESSA/APDF
4	Ashanti	Small	Healthcare	Healthcare	Domestic	Male 80% Female 20%	ESSA
5	Central	Medium	Manufacturing	Soaps, detergents and cosmetics	Domestic Export	Male 100%	ESSA / APDF
6	Greater Accra	Small	Agro-Processing	Pineapple/Other Fruit Drinks	Domestic	Male	ESSA
7	Greater Accra	Medium	Manufacturing Trading	Mosquito Coils Manufacturing	Domestic	Male 90% Female 10%	IFC/CIDA
8	Northern	Small	Agro-Processing	Vegetable Oils	Domestic Export Potential	Male 85% Female 15%	ESSA
9	Greater Accra	Small	Services	Financial	Domestic	Male 73% Female 27%	CHC/CIDA
10	Greater Accra	Small	Services	Financial	Domestic	Public Owned	ESSA
11	Greater Accra	Small	Manufacturing	Ceramics Roofing Tiles	Domestic/Export	Male	ESSA
12	Greater Accra	Small	Services	Data Communication	Domestic	Publicly Owned	CHC/CIDA
13	Greater Accra	Small	Fisheries	Seafoods	Export	Female 64% Male 20% CDC 16%	APDF
14	Greater Accra	Small	Services	Travel & Tourism	Domestic	Male	ESSA
15	Northern/Upper	Large	Agro-Based	Farm Services Sheanuts	Domestic / Export	Publicly Owned	ESSA
16	Aconite	Small	Services	Financial	Domestic	Male	SELF
17	Northern/Upper	Large	Agro-Based	Cotton Farm Services	Domestic/Export	Publicly Owned	ESSA
18	Greater Accra	Large	Manufacturing	Flour	Domestic	Male	SELF
19	Greater Accra	Small	Services	Hotel / Car Rental	Domestic	Male	SELF

CLIENT	LOCATION REGION	SIZE	INDUSTRY	PRODUCT	MAJOR MARKETS	OWNERSHIP BY GENDER	SOURCE OF REFERRAL
20	Greater Accra	Medium	Manufacturing	Furniture,	Domestic/Export	Male	ESSA
21	Northern/Upper	Medium	Agro-Based Services	Sheanots/Sheabutter	Domestic/Export	Male	CHC/CIDA
22	Ashanti	Medium	Agro-Based	Palm Oil	Domestic	Male	World Back
23	Ashanti	small	Agro-Based	Palm Plantations	Domestic	Public	World Bank
24	Ashanti	Small	Services	Financial	Domestic	Publicly Owned	World Bank
25	Greater Accra	Medium	Manufacturing	Alcoholic, Beverages	Domestic	Male	ESSA
26	Ashanti	Medium	Agro-Based	Cocoa	Domestic/Export	Male	ESSA
27	Greater Accra	Small	Manufacturing	Plastic Products	Domestic	Female 50% Male 50%	ESSA
28	Western	Small	Manufacturing	Tyre Retreading	Domestic	Male 100%	SELF
29	Ashanti	Small	Services	Childcare	Domestic	Female	ESSA
30	Central	Small	Fisheries	Seafoods	Domestic/Export	Male 57% Female 43%	APDF
31	Greater Accra	Large	Manufacturing	Salt	Domestic/Export	Male	IFC
32	Greater Accra	Small	Manufacturing	Cooking Pots	Domestic/Export	Female 80% Male 20%	ESSA
33	Ashanti	Small	Manufacturing	Jewelry	Domestic -	Male	ESSA
34	Greater Accra	Small	Manufacturing	Alcoholic Beverages	Domestic	Female	ESSA
35	Greater Accra	small	Agro-Processing	Alcoholic / Non-Alcoholic Drinks	Domestic Export Potential	Male	SELF
36	Greater Accra Northern/ Eastern	Small	Services	Telecommunication Agriculture	Domestic	Male	CHC/CIDA
37	Greater Accra	Medium	Manufacturing Services	Security systems and traffic lights	Domestic	Male 90% Female 10%	ESSA/IFC
38	Ashanti	Small	Farming	Poultry	Domestic	Male	ESSA
39	Greater Accra	Small	Services	Software	Domestic/Export	Male	CHC/CIDA
40	Volta/Eastern	Small	Farming	Exotic Vegetables	Domestic/Export	Male 50% Female 50%	IFC
41	Western	Small	Manufacturing	Desiccated Coconut	Export	Male	APDF
42	Greater Accra	Small	Manufacturing	Ceramics	Export/Domestic	Male 66% Female 34%	CHC/CIDA