



Value Chain Trends

Linda Jones

Business Services Seminar

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Donors and BDS / VC

- Some donors emphasizing Business Environment
- Others launching new programs in VC
 - CIDA and USAID Missions
 - IFC, ADB
 - Gates



Achieving Scale

- Typical impact <10,000
- Some now achieving 50,000 - 500,000++
- Gates challenge



Market Systems

- Industry competitiveness
- Sector-wide approaches
- Foundational markets





Globalization

- Import and export impacts
- Trade issues
- New opportunities (BOP, niche markets, transnational
- outsourcing)

Capacity Building

- Facilitating Organizations
- Local Implementing Partners
- SEs and other VC players



VC & Other Sectors

- Financial services
- Health deliver
- Retail and services

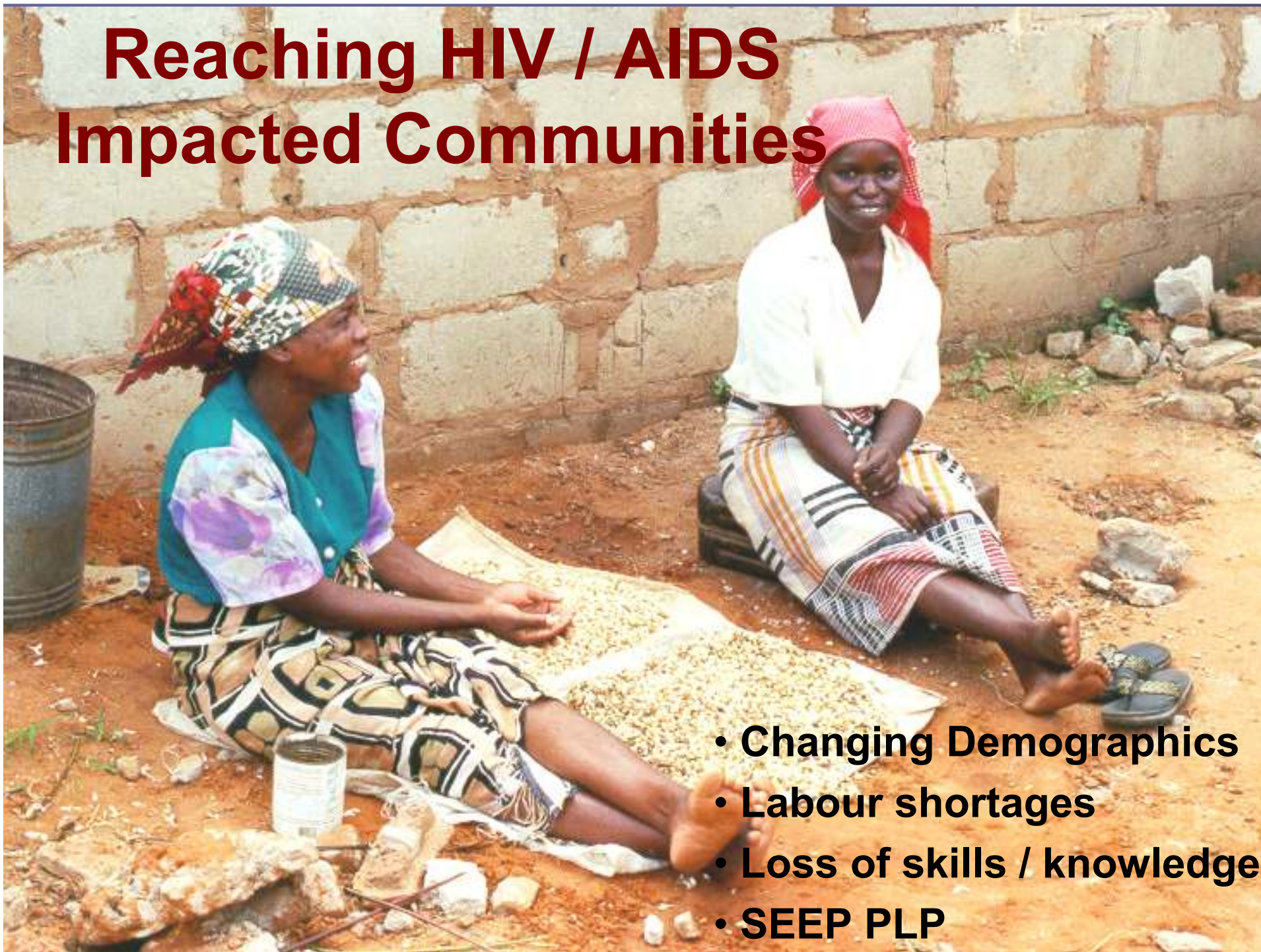


Empowering Challenged Populations



- **Conflict Affected**
- **Post Disaster**
- **Women**
- **Ethnic Minorities**
- **Remote Communities**

Reaching HIV / AIDS Impacted Communities



- **Changing Demographics**
- **Labour shortages**
- **Loss of skills / knowledge**
- **SEEP PLP**



Thank you!